

For the ninth year, *MiBiz* is putting the spotlight on best practices and excellence related to mergers, acquisitions, capital formation and other types of dealmaking throughout Western Michigan. We are seeking nominations for deals completed between Jan. 1, 2021 and Dec. 31 in the following categories:

- Deal of the Year: Manufacturing
- Deal of the Year: Professional Services
- Deal of the Year: Finance/Banking
- Deal of the Year: Retail Sector
- Deal of the Year: Real Estate/Development
- Deal of the Year: Economic Development
- Deal of the Year: Health Care
- Deal of the Year: Life Sciences
- Deal of the Year: Technology
- Deal of the Year: Nonprofit
- Dealmaker of the Year/Executive
- Dealmaker of the Year/Adviser
- Dealmaker of the Year/Investor
- Young Dealmaker (under 35 years old)

Winners and finalists will be featured at an evening reception in March 2022 in downtown Grand Rapids. The winners and finalists will also be highlighted in a special editorial section distributed to more than 100,000 executives, advisers, private equity and venture capital investors, industry analysts and business media throughout the Midwest and the country.

Nominations open Nov. 1, 2021 and can be submitted online (www.mibiz.com/deals) or emailed to editor@mibiz.com. Complete a separate form for each nomination. The deadline for nominations is Jan. 7, 2022 at 11:45 p.m.

NOMINEE NAME _____ TITLE _____

COMPANY _____

ADDRESS _____

CITY _____ STATE _____ ZIP CODE _____

PHONE _____ EMAIL _____

WEBSITE _____

NOMINATOR'S NAME _____ TITLE _____

COMPANY _____

PHONE _____ EMAIL _____

PLEASE SELECT THE NOMINEE CATEGORY:

Deals of the Year: Each of these honor individual M&A transactions involving West Michigan companies.

Dealmaker of the Year: Honoring a West Michigan attorney, accountant, banker, investment banker or other strategic adviser who has played a high-impact role in advising on one or more strategic M&A transactions during the past year.

INDUSTRY SECTOR:

- Manufacturing
- Professional Services
- Finance/Banking
- Retail Sector
- Real Estate/Development
- Economic Development
- Health Care
- Life Sciences
- Technology
- Nonprofit

CATEGORY:

- Executive
- Adviser
- Investor
- Young Dealmaker



NOMINATIONS:
DEALS OF THE YEAR
(MULTIPLE CATEGORIES)
Complete separate forms for each nomination.

NOMINATION CRITERIA

The criteria is listed below. Keep in mind: Our judging panel consists of executives, attorneys, CPAs, bankers and other dealmakers. It's highly important that the nomination include strategic rationale for the deal as well as its effect on the business and the results from the dealmaking. The judges pay close attention to the narrative that's submitted with each nomination, so anything you can do to call out the important aspects of the deal, its uniqueness or its transformational qualities, the better chances it has to catch their attention. (A sentence or two will not impress them.)

DEALS OF THE YEAR (indicate which industry sector on previous page)

These awards honor West Michigan COMPANIES involved in a specific transaction that occurred between Jan. 1, 2021 and Dec. 31, 2021. Please share key details of the deal you are nominating. Please include the companies involved and where they are based, the month/year the deal occurred, type of transaction (e.g. merger, acquisition, MBO, LBO, etc.) the strategic rationale behind the transaction and any results that the deal delivered (e.g., higher stock price, increased market share, expanded product line, etc.) In short: Help us understand why this particular deal rises to the top and would make for an interesting business story.

ENTER INFORMATION BELOW:



NOMINATIONS:
**DEALMAKERS
OF THE YEAR**

(MULTIPLE CATEGORIES)

Complete separate forms for each nomination.

NOMINATION CRITERIA

The criteria is listed below. Keep in mind: Our judging panel consists of executives, attorneys, CPAs, bankers and other professional advisers. The judges make their selections based largely on the information included in the nomination form. So please include the basic information, but remember that it's also highly important that the nomination include strategic rationale as well as business impact and results from the transactions or dealmaking. We're not looking for a book, but a paragraph won't garner much interest from the judges either.

DEALMAKERS OF THE YEAR (indicate which category on the previous page)

These awards honor INDIVIDUALS from West Michigan who have shown leadership and creativity in helping complete one or more transactions between Jan. 1, 2021 and De. 31, 2021. Please share some key details about the person you are nominating and his/her "body of transaction work" during the time period noted. Please include information about the number and types of transaction(s) the nominee was involved with, as well as any other pertinent information about his or her role, leadership, creativity and ability to handle complex situations during the transaction.

ENTER INFORMATION BELOW: